Activity #1: Institutional Focus Areas

Student	Institution
☐ Student Recruitment, Enrollment	☐ Institutional Prestige
☐ Student Retention, Completion, Graduation	☐ Institutional Affordability
☐ Student Career Success	☐ Institutional Efficiencies
☐ Student GPA, Test Achievement	□Institutional Accreditation, Program Review
☐ Student Learning Outcomes	☐ Institutional Brand
☐ Student Experience, Engagement	☐ Institutional Athletics
☐ Student-Faculty Academic Rapport	☐ Institutional Development, Funding, Endowments
☐ Alumni Lifelong Learning	Other:
Other:	□ Other:
□ Other:	
	Community
Faculty	□ Local, Global Workforce Development
☐ Faculty Recruitment, Tenure, Promotion	□ Local, Global Economic Growth
□ Faculty Teaching	☐ Local, Global Engagement, Community-Building, Social Inclusion
☐ Faculty Service	□ Other:
☐ Faculty Research Productivity	□ Other:
☐ Faculty Grant Seeking	
☐ Faculty Patents, Technology Transfer	Top Institutional Focus Areas
☐ Faculty Innovation, Entrepreneurship	1
Other:	2
Other:	3
	4
	5

Academic Library Value: The Impact Starter Kit 1 1



Activity #1: Institutional Focus Areas

Goal: Identify focus areas relevant to an institution.

Why: To redefine library value in the context of institutional needs, goals, and outcomes, librarians need to identify what is most important to their institution.

Directions:

- 1. Consider institutional focus areas; add any that are missing.
- Check off institutional focus areas that are relevant to your institution.
- 3. Consider the checked institutional focus areas. Circle the five areas that are most important to your institution.
- 4. List them in rank order. This is your core institutional focus area list.
- Engage the T³ process.

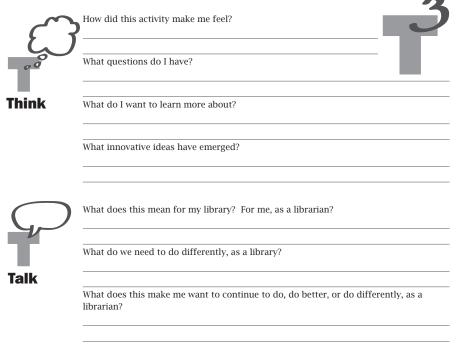
Suggested Readings:

Oakleaf, Megan. The Value of Academic Libraries: A Comprehensive Research Review and Report. Chicago: ACRL, 2010. 26-30, 94.

Oakleaf, Megan. "Are They Learning? Are We? Learning and the Academic Library." *Library Quarterly.* 81(1). 2011. 61-82.

"Few libraries exist in a vacuum, accountable only to themselves. There is always a larger context for assessing library quality, that is, what and how well does the library contribute to achieving the overall goals of the parent constituencies?"

- Sarah Pritchard





Action	Timeframe	Responsible	Follow Up
(Options to	(When to Do It)	Parties	(What to Do
Consider)	-Today	(Who to Involve)	Next)
- Contact colleague	-This week	- Students	After I complete this
- Make decision	-This month	- Staff	action, what's the next
- Take action	-This semester	- Librarians	step?
- Ask question	-This year	- Administrators	
- Get evidence/data	- 2-3 year plan	- Faculty	